Empowering Power

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Breaking Through

Create Buzz

-Flip the Switch, Get Turned On

Point of Difference

-Energy Independence vs.

Protecting the Environment

Meeting Demand

-Over promising can lead to backlash

Building Trust

Self serving vs. Customer serving

Call to action

- -Give people something to do
- -Problem Solving

Help make life better

- -Inspire, educate, enlighten
- -Go beyond the product

Selling Out

Does it matter why they buy?

Reason to Buy

-Faster, Safer, Bigger, Stronger, Harder, Better, Cooler, Sexier, Smarter, Cleaner, Shinier, NEWER

Buying into an experience

-Advertising Works